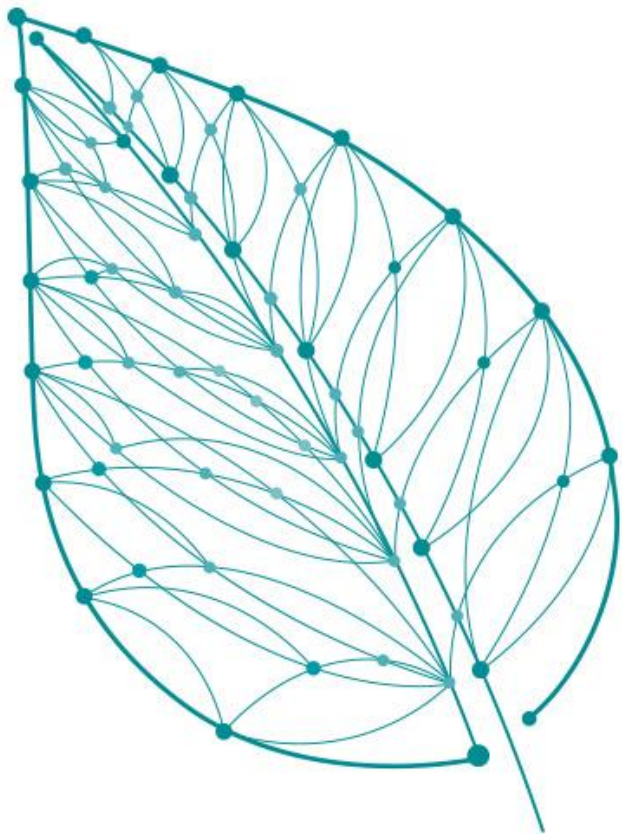


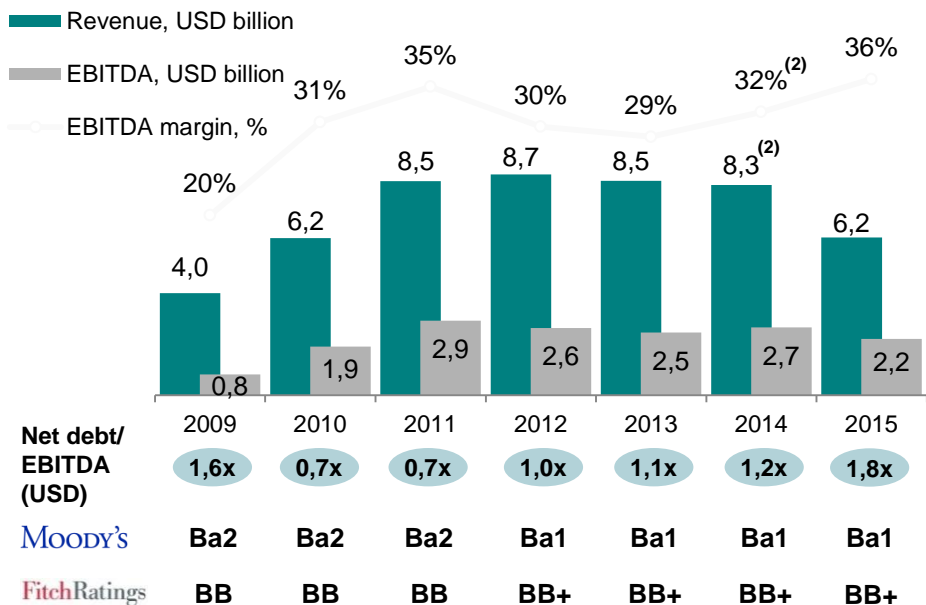
SIBUR

IQ-CHEM CONTEST



SIBUR TODAY

Financial indicators⁽¹⁾

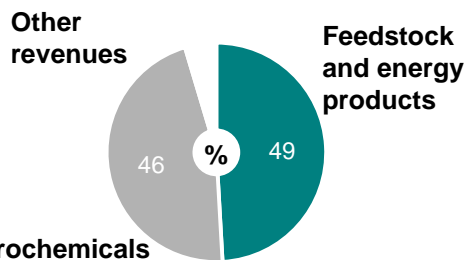


SIBUR's Competitive Strengths

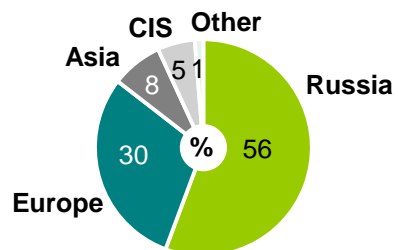
- SIBUR is a unique vertically-integrated gas processing and petrochemical company.
 - 1 A vertically-integrated business model is the foundation of financial stability
 - 2 Reliable access to the sources of raw materials
 - 3 Highly diversified product portfolio
 - 4 Leading positions on the growing petrochemical market in Russia
 - 5 Unique opportunities for growth
- The company with one of the highest ratings in Russia:
 - ✓ Ba1/Moody's (confirmed in December 2015) and BB+/Fitch (confirmed in March 2016)

Key Facts

Revenue by products (2015)



Revenue by regions (2015)



- 26 production sites in Russia
- More than 28 thousand employees
- More than 1400 large clients in 75 countries in various consuming sectors

SIBUR

2 (1) SIBUR's accounting currency is Russian rubles. Indicators in US dollars are based on the average exchange rate over the corresponding period and as of the period's end.
 (2) Adjusted for the estimated volume of trading operations through the terminal in Ust-Luga discontinued in 2015.

THEMES AND PRIZES

One prize – 20 000\$

Two prizes (each) – 10 000\$

Three prizes (each) – 5 000\$

IQ-CHEM.COM



Innovative technologies and products in the field of basic monomers, production and use of custom chemicals

Innovative technologies and products in the field of production and use of new plastics and elastomers

Innovative technologies and products in the field of gas processing and transportation

Modern equipment and technological solutions for higher operative efficiency of chemical and technological processes

Deadline for applications – 1 March 2017
Finals in Moscow – 6 June 2017

PARTNERS' TOTAL TURNOVER EXCEEDS \$0,5 TRILLION



Organizational partner



OPPORTUNITIES

IQ-Chem is an open international platform for communication between start-ups and venture and strategic investors in the field of chemical technologies of the future.



Meet the largest companies of the industry in one place



Find an investor for your project



Turn your idea into a real production



No need of disclosure of all technical details
No obligations on intellectual property transfer

CONTEST CALENDAR



1

1 Nov 2016 – 1 Mar 2017

Applications
submission



3

1 Apr 2017 – 10 Apr 2017

Online
presentations



5

6 Jun 2017

Finals in
Moscow during
**Startup Village
2017**



2

1 Mar 2017 – 31 Mar 2017

Evaluation by
expert group



4

10 Apr 2017 – 20 Apr 2017

Mentor sessions

APPLICATION FORMAT

Application format: presentation and supplementary materials. To be submitted as an investment project structured as follows:

1. Problem
2. Your solution: key technology
3. Description of the problem solutions market
4. The product proposed as a solution
5. Process flow diagram (if applicable)
6. Comparison of the proposed product and competitors
7. Business model
8. Marketing and sales
9. Current progress and plans
10. Team
11. Finances

Presentation format: 7 minutes

CONTACTS

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